

CASE STUDY

# SMART ENTERPRISE SYSTEM

#logistic solutions #profitability\_calculations #sales\_optimization

# SMART ENTERPRISE SYSTEM

Multi-Functional Service Tracking System.

Profitability Estimation With Automated Testing.

Vehicle Tracking System.

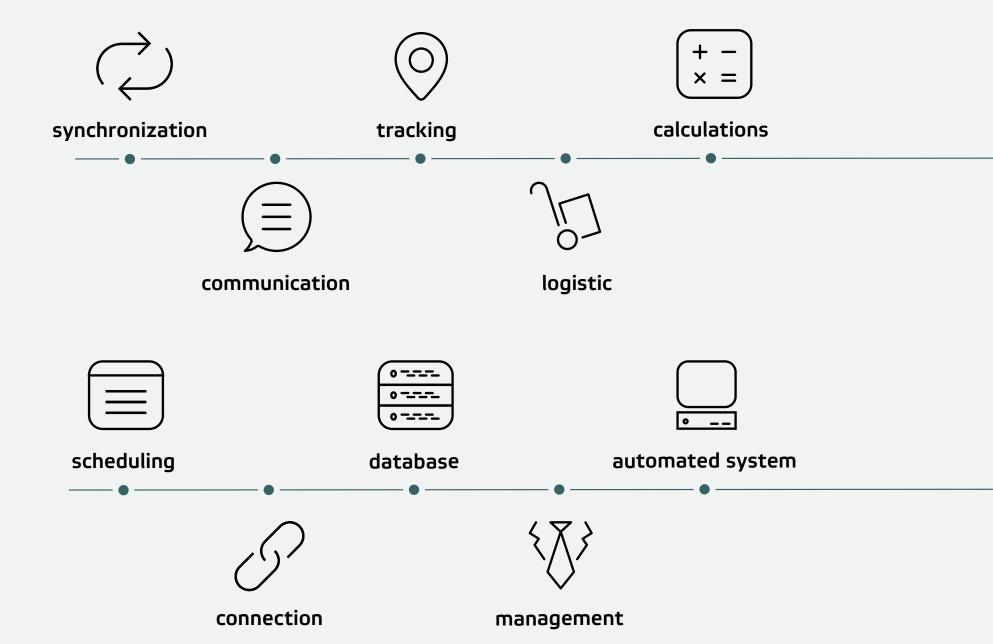
#### Business Needs

The client required a system that would resolve the problems with the sales process, optimization of the logistics, and improving service tracking. Having a considerable number of vehicles and contracts, the client did not have a consistent and universal system for tracking the processes.



# Challenge

- Accurate inventory reporting
- Profitability calculation
- Synchronization with external sources
- Scheduling
- Expense counting
- Customer Relationship Management
- Labor management
- Easy access to customer journey and control



### Solutions

- ✓ Logistic tasks resolution
- ✓ Customer Relationship Management and direct communication
- ✓ Tracking of operation-related damage requests
- ✓ Automated system of quote profitability calculations
- ✓ Role-based access control
- ✓ Connection and synchronization of internal system database with external ones



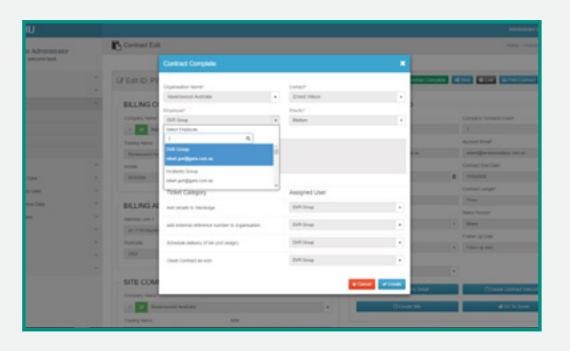
# Results

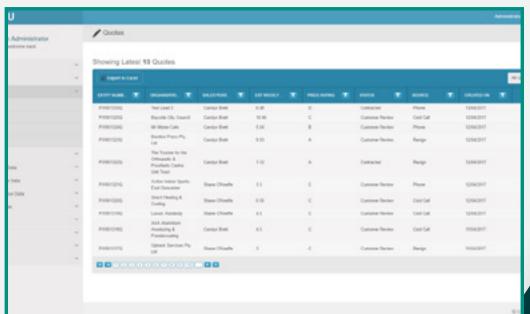
- System rates the contracts and chooses the profitable ones
- Automatically covers the logistics-related damages/ fines
- Schedules the logistic tasks
- Improved sales process
- Optimized cloud exploitation

Technologies:

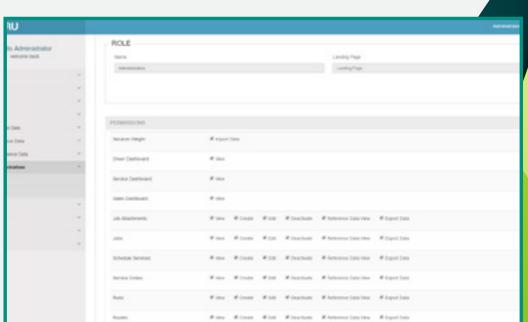
.NET, Azure, SQL, Angular JS, Telerik

Industry: **Logistics** 











# THANK YOU!

CONTACT US

